

RAKESH MISHRA

NAVI MUMBAI, MAHARASHTRA

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Objective

Dedicated and results-driven Aptitude Trainer with a strong background in preparing students for competitive placement exams and recruitment processes in the IT and software industry. Passionate about enabling student success through innovative teaching methods, personalized mentoring, and performance-focused training modules. Seeking to contribute my expertise in aptitude training and student development to a progressive organization focused on skill enhancement and employability.

Experience

- SANJIVANI GROUP OF INSTITUTES, Kopergaon** September 2025 - Present
APTITUDE AND SOFT SKILLS TRAINER
 - Designed and delivered customized aptitude modules aligned with current industry standards and company-specific interview patterns, significantly improving student success rates in the aptitude rounds of campus and off-campus drives.
 - Worked on improving mathematics ability of engineering students with tricks and shortcuts, and guided them with different approaches for the same questions
 - Improve the interview skills of the students by conducting Mock Interview for all the departments, and also guided them for their mistakes, and helped in for improving communication Skills.
- QSPIDERS SOFTWARE TRAINING INSTITUTE, Noida** FEB 2025 - AUG 2025
APTITUDE TRAINER
 - Conducted comprehensive aptitude training sessions covering quantitative aptitude, logical reasoning, and verbal ability to prepare students for placement and recruitment processes at top IT and software companies.
 - Designed and delivered customized aptitude modules aligned with current industry standards and company-specific interview patterns, significantly improving student success rates in the aptitude rounds of campus and off-campus drives.
 - Mentored and assessed over [insert number] students, providing personalized feedback and strategies to enhance problem-solving speed and accuracy under timed conditions.
 - Collaborated with technical and soft skills trainers to create integrated training programs, ensuring holistic preparation for students targeting roles in leading software firms.
- JUST ABROAD EDTECH PVT LIMITED, Rajkot** July 2023 - FEB 2025
QUANTS TRAINER / OPERATION EXECUTIVE / COUNCELLOR
 - Developed an innovative approach to teaching math that increased student engagement and saw a improvement in exam results.
 - Provided administrative support to management, resulting in improved efficiency in daily operations.
 - Managed and oversaw the daily operations in the office, including scheduling, budgeting and personnel.
 - Worked on organizing demo sessions, compiling student details, and preparing reports and content for students.
 - Helped in creating all the content material and worked on formatting the content.
- ONE POINT ONE SOLUTIONS, Navi Mumbai** May 2021 - March 2023
SENIOR CUSTOMER RELATIONSHIP EXECUTIVE
 - Utilized a CRM system to track customer interactions and manages customer data, resulting in improved customer relationship management.
 - Used Customer Relationship Management (CRM) systems to accurately track and manages customer data.
 - Use CRM to help with the resolution and also trained my colleague to work as a Chat Support Executive.

Education

- **UNIVERSITY OF MUMBAI** 2023
BSC COMPUTER SCIENCE
9.01
- **IIT MANDI** 2025
MINOR IN CSE
- **Sainath Junior College, Vashi Navi-Mumbai** 2020
HSC
69.54%
- **Jijamata Convent School, Koparkhairane, Navi Mumbai** 2018
SSC
76.80%

Skills

- Quantitative Aptitude
- Logical Reasoning
- Verbal Ability
- Training and Mentoring
- Performance Evaluations
- Communications and Presentation
- Test Designs and Analysis
- Microsoft Office /Google sheets
- Problem Solving Techniques
- Time Management